



From One World Class Team to Another
YOUR LEADERSHIP SERVED OUR COUNTRY.
NOW, LET OUR CAREER OPPORTUNITIES SERVE YOU.

PROGRAM OVERVIEW

SAFEWAY MILITARY LEADERSHIP DEVELOPMENT PROGRAM

SAFEWAY, INC. is one of the most successful food and drug retailers in North America and is headquartered in Pleasanton, California. From our first store in 1915, our employees are the driving force behind our incredible success as their professionalism, passion, and ambition have helped us become a Fortune 100 company with over 1,700 locations across the United States and Canada. Given the competitive business landscape, it is becoming increasingly important to focus on hiring exceptional talent. A key component of our strategy includes recruiting and developing trained leaders. Confident, responsible, ethical, courageous, inspiring, and committed to excellence – as a military service member, you are a leader. These are the characteristics that make Safeway employees successful as we, too, are dedicated to world-class service.

Junior Military Officer Leadership Development Programs:

Our Leadership Development Program prepares transitioning and former Junior Military Officers to become Store Managers in our dynamic retail stores. Our training program includes a combination of on-the-job training, interacting with co-workers and customers on the sales floor, classroom seminars, job shadowing with various retail and backstage employees, and independent study, as well as participating in numerous department and divisional meetings.

Career Growth:

Upon successful completion of the leadership development program, participants are placed into their roles. There are advancement opportunities based on performance and position availability. Career progression begins by moving to higher volume stores and taking on additional challenges within the store, distribution, or plant manufacturing environment. From our stores to our corporate headquarters, and with departments ranging from Retail Management to Merchandising to Loss Prevention, we offer location transfer availability and careers that build your skills and your future.

Interview and Selection Process:

Each applicant undergoes an extensive structured recruiting process which includes a phone interview with one of Safeway's senior recruiters, a panel interview with division or department leadership, and a final phone interview with corporate senior leadership.

STORE MANAGER JOB DESCRIPTION

As a primary contact for Safeway customers, the Store Manager is heavily involved in and provides friendly, courteous, and helpful customer service on a daily basis. The store manager is also responsible for the total operations of the store and performs various duties personally or through supervision of store employees (8 to 12 direct reports plus 100+ bargaining unit and non-contract employees). The Store Manager position is a non-union, salaried position and reports to the District Manager.

Minimum Qualifications:

- Must have a Bachelor of Science or Arts degree and served a minimum of **two (2)** years as a commissioned officer with direct leadership experience in a branch of the United States Military.
- Strong customer service, increasing levels of supervisory roles held in the military, leadership skills, and communication and coaching experience.

Key Responsibilities include but are not limited to:

- Overall management responsibility for operation of retail grocery store, including store performance, sales and income, inventory and security, customer services, and management of staff.
- Track, analyze and take action to improve store performance by forecasting of weekly/daily sales goals and meeting or exceeding established goals. Communicate sales goals, department performance, and sales opportunities with staff. Responsible for achieving results on numerous key performance indicators.
- Forecast, schedule, and monitor labor to be consistent with store sales and productivity guidelines and wage budgets; create action plan to address cost control issues.
- Develop and direct execution of strategies to improve store performance and set standards.
- Monitor display accuracy and appearance to implement promotions. Ensure that products are properly displayed and ordered in a manner to maintain in-stock conditions.
- Manage issues relating to store maintenance, cleanliness, safety and sanitation.
- Oversee and monitor handling of cash and accounting. Ensure store is secured.
- Prioritize, plan, and coordinate work activities, and manage time and resources so that work objectives are met.
- Ensure compliance with legal requirements and company policies and procedures, including check cashing, security, safety, sanitation, wage and hour, etc.
- Focus on customer satisfaction and needs, ensure that employees provide customers with superior customer service through use of best practices and communication of the importance of superior customer service.
- Select, train, develop, and manage job performance of store employees, with assistance of other management personnel.
- Provide constructive suggestions and encouragement, set performance expectations, provide honest feedback, and identify assignments to provide others with developmental opportunities.
- Preserve appropriate professional relationship with union officials, and ensure compliance with collective bargaining agreement provisions, if applicable.
- Maintain positive working relationships with direct reports, peers, supervisors, suppliers, and customers effectively handling complex or difficult situations involving others.
- Motivate others to perform the job and work towards common objectives. Serve as a role model to others instilling a positive attitude in his/her employees.
- Support company fundraising activities and goals.

Travel will be required to attend a one-week new hire orientation at our corporate headquarters in Pleasanton, California. You will travel to your division office throughout the nine-month program for further training.

Relocation is very important for a career at Safeway. Based on business needs, participants must be willing to relocate anywhere within their assigned division for their training store location and also for placement as a store manager following the successful completion of the program. We are unable to predict the specific location where placement will occur following training so it is important to remain flexible to relocation based on business needs. Safeway provides a relocation package.

Schedules, with store operations running 24 hours per day, must allow for a variety of shifts and long hours including nights, holidays, and weekends. Days off during the work week are seldom taken consecutively. As a store manager, a significant portion of your day will be spent on the sales floor managing employees and interacting with customers.

Wages: Approx \$75K/Year while in training, plus \$10K bonus or costs to cover relocation if you are directed to relocate.

If you would like to apply to this position, please contact your Applicant Coordinator at:

Last name begins with A-K: 916-854-3881

Last name begins with L-Z: 916-854-3882