



Position: Personal Banker **MULTIPLE POSITIONS**

Locations: San Diego, La Jolla , Arcadia, Los Angeles, El Segundo, Placentia, Irvine, Rancho Cucamonga, West Covina, West Hills, El Cajon, Torrance, Clovis, La Mesa, Pasadena, Chula Vista Delano, Camarillo, Montrose, Murrieta, King City, Stockton, Danville, Santa Cruz, San Jose, San Mateo, Berkeley, San Francisco, Redwood City, Palo Alto, Scotts Valley, Burlingame, Daly City, Antioch, Yuba City

Schedule: Full-time

Pay/Benefits: \$30K-\$35K/year

Job Description

Play a vital role in the customer banking experience at Chase! As part of JPMorgan Chase, a leading global financial services firm, Chase has over 5,200 locations where our bankers build relationships with customers by providing them with products and services to meet their ever-changing needs.

The Personal Banker is a branch based sales position whose primary goal is to acquire, retain and deepen customer relationships. You will take a lead role in creating an outstanding customer experience and helping the Branch meet sales objectives contributing to the success of the firm. As a Personal Banker, you will proactively meet with customers - face to face and over the phone - to discover their financial needs and provide product and service recommendations. You will also partner with specialists (such as Mortgage Bankers, Business Bankers, and Financial Advisors), to ensure our customers get access to experts who can help them with specialized financial needs.

If you are interested in building a career at Chase, there are plenty of career development opportunities available. After a period of time in the Personal Banker role, you may have the opportunity to obtain your FINRA Series 6, 63, and Life Insurance licenses. Plus, many successful Personal Bankers develop skills to move into roles such as Branch Managers, Assistant Branch Manager Sales, Business Bankers, Loan Officers and Financial Advisors - or other career paths.

This position requires National Mortgage Licensing System and Registry (NMLS) registration under the SAFE Act of 2008. As such, upon active employment with JPMorgan Chase, you will be required to either register on NMLS or re-register and move your previous registration to JPMorgan Chase's registration rolls. Your continued employment in this position with JPMorgan Chase is contingent upon successful registration immediately after your start date and annual renewal of your registration thereafter. In addition, information obtained during the registration process may impact your employment with the firm.

Any of the completed information you provide during the Chase on-line application process may be transferred, on your behalf, to NMLS by Chase. Please carefully review the information you provide to Chase for accuracy and consistency and with any current NMLS record, if applicable, before submitting.

Further information about NMLS and the requirements of registration can be found at:

<http://mortgage.nationwidelicencingsystem.org/SAFE/Pages/default.aspx>

Qualifications

- College degree preferred or High school degree/GED or foreign equivalent
- Minimum one year retail sales experience - in person or over the phone required, or if college degree, then demonstrated leadership or goal achievement in related school activities or internships
- Ability to establish credibility and rapport, be friendly and personable and look for ways to benefit the customer's financial relationship
- Excellent customer contact skills; comfortable asking questions/interviewing customers about their financial situation; strong listening skills
- Understands how to present features, and benefits of products and services to customers with differing needs
- Self motivated, assertive, performs well in a competitive sales environment
- Professional, thorough and organized; able to follow standard operating policies and procedures
- Ability to learn products, services and procedures quickly and accurately; explain concepts clearly to customers
- Understand how to interpret numbers, trends and data to make effective decisions
- Ability to work branch hours, including weekends and some evenings

If you would like to apply to this position, please contact your Applicant Coordinator at:

Last name begins with A-K: 916-854-3881

Last name begins with L-Z: 916-854-3882